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# **2023 ANNUAL REPORT**

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OUR MISSION: To advance business school-based health management education, research, and thought leadership in the global health sector.

# BAHM-member MBA programs educate the healthcare leaders who shape, drive and innovate the health sector worldwide.



BAHM schools offer a variety of graduate programs with a health sector focus. Because each program is structured differently, the method for recording the number of students and graduates varies across schools. The numbers above therefore reflect estimates.

The BAHM Annual Report offers an opportunity to reflect on our organization and our member programs. As you'll note in this report, BAHM is at an exciting stage of maturity. Our field, the study of institutions and markets, leads to a very specialized set of perspectives and research. BAHM is a place where faculty and staff can share their passion, knowledge, and perspectives to drive our field forward. Given the outsized importance of health and the health sector, we believe we provide an essential contribution to business schools and society.

#### Here are highlights of BAHM's recent milestones and a look ahead:

**Regent Business School in Durbin, South Africa becomes BAHM's first associate:** BAHM launched a pilot program to welcome accredited business schools with MBA health management programs that are not yet as established as current BAHM members. BAHM affiliation offers Regent faculty and students opportunities to participate in select BAHM programs and access BAHM resources. For BAHM members, the relationship offers insights into the South African healthcare system and the opportunity to support a growing health management program. Look for more information about Regent in this report.

**BAHM's journal, Health Management, Policy and Innovation (HMPI.org), is undergoing a revamp:** At the annual member meeting, BAHM members discussed challenges and opportunities for BAHM's open-source journal, including the role of indexing and ways to continue to help advance health management education and scholarship. In addition, the HMPI editorial team explored alternative business models, including partnering with a major publishing house. The BAHM membership concluded that HMPI is well positioned to thrive as an independent journal because: 1. HMPI is a no-fee publication at a time when major journals charge page fees and 2. BAHM members retain the ability and flexibility to shape the health management discourse from a truly unique perspective. The redesigned HMPI, scheduled for launch in spring 2024, will be linked to Google Scholar, focus on translational topics, and include more faculty insights and student contributions. While HMPI will remain independent, the publication's editors continue to welcome gifts and innovative partnership ideas that support HMPI's mission and operations.

**Thank you to Yale for hosting the BAHM Global Case Competition:** The competition, sponsored by RHA Health Services, was held at Yale University in February 2023 as part of the annual student-run Yale Healthcare Services Innovation Case Competition. The BAHM competition is a signature annual event that brings together students from around the globe, both in-person and virtually. Member schools take turns hosting the event and raising funds for the winning teams' prizes. We are grateful to the schools that have hosted, including the University of Colorado Denver, which hosts the competition in 2024 for a second time.

**Student networking and education opportunities are expanding:** BAHM members active in the student activities committee have laid the foundation for a self-sustaining organization that builds value for students and their programs through networking, educational events, and information exchanges. The committee solicited input from BAHM students about their interests and how to best leverage the greater BAHM network. Based on that feedback, BAHM helped set up student communication channels, and the committee members focused on organizing a new career forum and a comparative health systems symposium in 2023/2024.

As we enter an election year in the United States, health and healthcare will likely loom large in local and national political debates. Faculty at our member schools will likely be a critical resource to support this discussion in class and on the public stage.

Kevin Schulman President, BAHM Kirsten Gallagher Managing Director, BAHM

# **2023 BAHM Global Case Competition** hosted by Yale University



## Yale school of management

The Case Competition was held at Yale University in February 2023 as part of the annual student-run Yale Healthcare Services Innovation Case Competition. Eleven BAHM program teams pitched solutions on re-imagining care delivery for individuals living with intellectual and developmental disabilities (IDD). The competition was sponsored by RHA Health Services, which provides IDD support services in four U.S. states, and was organized by the <u>Yale Healthcare Services Innovation Case Competition</u> at the <u>Yale School of Management</u>.



#### University of Toronto, Rotman School of Management (First place):

#### Shabdit Shah, David Guo, Priyanka Thakkar, and, Yu Wang

The team detailed how RHA Health Services can expand, considering shifts in payment models towards value-based care and pressing labor challenges. Their solution entailed an acquisition-based strategy to expand into home-based IDD primary care while incorporating value-based payment models into the business.

#### Yale University (Second place):

#### Jon Yee, Jacob Eisner, Pelumi Adedayo, Michelle Hatch

The team proposed a value-based payment model and the expansion of RHA's autism service line via an acquisition strategy. University of Colorado Denver (Third place):

Benjamin Smith, Heather Lam, Matthew Cline

This proposal recommended a focus on home-based primary care in certain current RHA markets alongside valuebased care and provider retention.

Thank you to all students participating in the competition. The additional participating schools included: Baylor University Hankamer School of Business, Baylor University; Army-Baylor University Graduate Program in Health and Business Administration, Baylor University; Questrom School of Business, Boston University; Georgia State University J. Mack Robinson College of Business; Indian School of Business; Johns Hopkins Carey Business School; Carlson School of Management, University of Minnesota; Owen Graduate School of Management, Vanderbilt University.

# BAHM welcomes Regent Business School as the first Associate program





Dr. Nvisha Parag

Since its inception in 2020, Regent Business School's healthcare management program has been the only accredited business school in South Africa offering an MBA in Healthcare Management. The MBA program is designed to equip working professionals with applicable knowledge and management skills to prepare them for leadership roles and, among other goals, help address socio-economic challenges within South Africa.

As a BAHM associate, Regent is able to interact with BAHM members from established health management programs and to access additional resources and events, while offering BAHM members new insights into the South African healthcare system.

"In line with our school's philosophy to be innovators in management education, we are in the process of overhauling our MBA program to further enrich the student experience, and collaborating with BAHM faculty

and students furthers that goal," said Nivisha Parag, MD, Head of School for Healthcare Management Studies.

In addition to the MBA, Regent offers a one-year certificate program in healthcare management services and electives as components of other management programs.

Regent is a member of Honoris United Universities, the first and largest pan-African private higher education network.

# **Program** Notes

#### University of Minnesota Carlson School of Management



Professor Mandic

A nearly \$1.6 million grant is supporting research at the Carlson School of Management to illuminate how the rapid flow of information during the COVID-19 pandemic impacted medication treatments for the disease. BAHM member <u>Pinar</u> <u>Karaca Mandic</u>, Distinguished McKnight University Professor and the C. Arthur Williams Jr. Professor in Healthcare Risk Management, is leading the research

Risk Management, is leading the research over the next four years via the Carlson School's <u>Business Advance</u>-

<u>ment Center for Health (BACH)</u>. The work, supported by the Agency for Healthcare Research and Quality, is a continuation of Karaca Mandic and BACH's mission to improve value and equity in health.

The University's Medical Industry Leadership Institute has developed healthcare-specific case studies accessible to other schools. Students have the opportunity to examine, analyze, and practice their skills using real-world scenarios focused on business practices and strategies in the healthcare industry. The case studies and teaching guides are available for purchase <u>here</u>. **Boston University and Emory University students joined the University Minnesota's annual Washington, DC Forum trip** in March 2023 to learn about health policy from leaders in government, industry, and non-profit organizations. The University of Minnesota's Medical Industry Leadership Institute hosts the trip and opened it up to BAHM students last year. More information about the program is available here.

The University's Global Valuation Lab is now open to the BAHM network. Combining project work, lectures, and site visits, the course educates professionals in evaluating the investment potential of real-world healthcare innovations and preparing them for global leadership roles. Courses are offered in Cambridge, UK, Palo Alto, and Stockholm. For more information, visit the program website or contact Jessica Haupt.

#### Baylor University Hankamer School of Business

**The Robbins Institute for Health Policy and Leadership hosted its 7th Case Competition.** Teams from 12 of the leading healthcare management programs from the U.S. and Canada analyzed a live case on Stellus Rx – a disruptive pharmacy service – and proposed strategies for a nationwide direct-to-consumer launch. BAHM member programs, University of Colorado – Denver and University of Toronto participated and placed 1st and 2nd, respectively.

## Program Notes, continued

#### Yale School of Management

The <u>Yale Healthcare Conference</u>, a joint effort between Yale School of Management and the Health Professional Schools at Yale University, is one of the largest student-run conferences in healthcare. The 20th Annual Yale Healthcare Conference is being held in April 2024.

**The Pozen-Commonwealth Fund Fellowship in Health Equity Leadership,** an MBA degree-granting fellowship, is now in its fifth year. The fellowship covers the cost of the MBA for Executives program and gives healthcare practitioners the leadership skills and the deep understanding of teams, markets, and organizations necessary to tackle inequities in the U.S. healthcare system. The Fellowship includes a suite of educational, co-curricular, and practical experiences and activities that work in concert with a rigorous executive MBA program, designed to help accelerate the capabilities of emerging leaders, including a yearly domestic immersion experience, a health equity leadership workshop series, mentorship with faculty and national board of advisors, and a required capstone project.

#### INCAE Business School host Baylor University students and faculty in Costa Rica

**Robbins Healthcare MBA students and faculty members explored Costa Rica's healthcare system as part of the MBA program's first global health immersion in October 2022.** A cohort of 46 students and four faculty explored the country's public, private, and governmental healthcare services, along with its social, economic, and environmental sectors.

Forest Kim, executive director of the Robbins Institute and clinical associate professor, credits Andrea Prado, BAHM member and associate professor of Management and Organizations at INCAE Business School, for hosting the Baylor students and coordinating important portions of the immersion program, including a lecture by Alvaro Salas, known as the father of the Costa Rican healthcare system.

"The educational experiences for our students were supercharged by tapping into the networks of BAHM member faculty," Forest Kim said. "Andrea Prado gave us the key to the 'healthcare' city. We couldn't have developed the depth and richness in our itineraries had it not been for these BAHM connections."









# BarichCOLLEGE

he Executive MBA in Healthcare Administration Program at the

Zicklin School of Business, Baruch College, welcomed its 53rd cohort of students in 2022. The <u>22-month program</u> for practicing professionals is accredited by AACSB, with classes held on the top floor of Baruch's Newman Vertical Campus in midtown Manhattan. Program faculty is comprised of professors from the Zicklin School of Business and other institutions, as well as industry practitioners who are dedicated to sharing their knowledge of the healthcare industry. Graduates attain senior positions within the field and work in a wide range of healthcare organizations that reflect the diversity of the field and the diversity of populations they serve.

Program highlights include a capstone project where students develop and present a business venture to a jury panel comprised of healthcare executives, a guest lecture series targeting current developments in the healthcare industry, and a ten-day international study tour exploring global healthcare delivery systems.

#### ALUMNI

Susan Fox, President and CEO, White Plains Hospital

**Daran Kaufman,** MD, Chief Quality Officer and Chief Medical Information Officer, NYC Health + Hospitals

Jeff Kraut, Executive Vice President, Strategy & Analytics, Northwell Health

David H. Ganz, CEO & Board Member, Vertical Health

Barry R. Freedman, President & CEO, Albert Einstein Healthcare Network

John N. Kastanis, CEO, University Hospital in Newark

John Byrne, Senior Vice President, Operations, The Brookdale University Hospital and Medical Center

**Brian Meltzer,** MD, Vice President, Global Medicine Leader, Alexion Pharmaceuticals

Susan R. Flics, Assistant Vice President, Operations, Hospital for Special Surgery

Jeffrey J. Menkes, CEO, Burke Rehabilitation Hospital

Marc N. Zimmet, President, Zimmet Healthcare Services Group

Wendy Z. Goldstein, President & CEO, NYU Lutheran Medical Center

Bruce J. Flanz, President and CEO, MediSys Health Network Inc.

**Richard Pell,** Senior Vice President, Administration, Genesis Healthcare



**DEGREE PROGRAMS** Executive MBA in Healthcare Administration

#### **RECENT PUBLICATIONS**

Webb EM, Mills AF. "Incentive-Compatible Prehospital Triage in Emergency Medical Services." *Production and Operations Management*. 2019; 28(9):2221-2241.

Mills AF, Argon NT, and Ziya S. "Dynamic Patient Distribution in the Aftermath of a Disaster." *Operations Research*. 2018; 66(3):716-732.

Mills AF, Helm JE, Jola Sanchez AF, Tatikonda MV, and Courtney BA. "Coordination of Autonomous Healthcare Entities: Emergency Response to Multiple Casualty Incidents," *Production and Operations Management.* 2018; 27(1):184-205.

Millhiser W, Veral EA. A decision support system for real-time scheduling of multiple patient classes in outpatient services. *Health Care Management Science/Springer*. 2018.

Nachum L. Healthcare: An Industry Unlike Any Other Goes Global. *Health Management Policy and Innovation.* 2018; Volume 3, Issue 2.

Yu Z, Rouse W, Serban N, Veral E. A. A Data-rich Agent-Based Decision Support Model for Hospital Consolidation, *Journal of Enterprise Transformation* 2016; 6(3-4), 136-161.

Özden Engin Çakıcı, Alex F. Mills. 2022. Telehealth Pay Parity: The Current Debate and Insights from Business Research. *Health Management, Policy and Innovation* (www.HMPI.org), Volume 7, Issue 3.

A.F. Mills, J.E. Helm, and Y. Wang (2020). "Surge Capacity Deployment in Hospitals: Effectiveness of Response and Mitigation Strategies." *Manufacturing and Service Operations Management*, in press.

Q. Kong, S. Li, N. Liu, C-P. Teo and Z. Yan (2020). Appointment Scheduling under Schedule-Dependent Patient No-show Behavior. *Management Science* 66(8) 3295-3798.

A.F. Mills and J.E. Helm (2020). "Medical Surge: Lessons for a Pandemic from Mass-Casualty Management." *Health Management, Policy, and Innovation* (HMPI.org) 5(1)

# **B**aylor University

HANKAMER SCHOOL OF BUSINESS Robbins Institute for Health Policy and Leadership

The <u>Robbins Institute for Health Policy and Leadership</u> at Baylor

**University's Hankamer School of Business was founded in May 2011**. The Institute engages an interdisciplinary group of scholars in a wide variety of intellectual activities, including teaching, external programming, and health services research. The Institute is committed to providing quality academic training, while expanding a commitment to health services research on issues that directly impact the lives of millions of people worldwide.

The Institute has served as a platform to launch MBA healthcare programs (both residential and executive), a PhD in health services research, and a masters-level national case competition, the Robbins Case Competition in Healthcare Management. The Institute's staff and faculty are committed to fulfilling the Institute's vision of transforming healthcare — one leader at a time, across the nation and around the world.

#### **RECENT PUBLICATIONS**

Alexander DE, Richards MR. (2023) <u>Economic Consequences of Hospital</u> <u>Closures</u>, *Journal of Public Economics*, 221 (May): 104821. NBER Working Paper, No. 29110.

Barnes H, Alexander D, Richards MR. (2023) Retail Health Clinic Growth as a Potential Primary Care Disruptor, *Medical Care Research and Review*, 80 (3): 328-332.

Barnes H, Chen A, McHugh M, Richards MR. (2023) Public Insurance Expansions and Labor Demand in Physician Practices, online ahead of print, *Journal of Human Resources*.

Chen A, Munnich E, Parente S, Richards MR. (2023) Provider Turf Wars and Medicare Payment Rules, *Journal of Public Economics*, 218 (February): 104812.

Chen A, Richards MR, Whaley C, Zhao X. (2022) The Extent of Externalities from Medicare Payment Policy, *American Journal of Health Economics*, 8(2): 181-215.



#### **DEGREE PROGRAMS**

**Robbins MBA** Healthcare Program (Residency Track)

**Robbins MBA** Healthcare Program (Pre-Clinical Track)

Executive MBA Healthcare Concentration JD-MBA Healthcare Program MDiv-MBA Healthcare Program

#### ALUMNI

**Stephen Chandler**, Chief Executive Officer, Summerville Medical Center – HCA Healthcare, Summerville, SC

Brian Elisco, Arizona Group CEO, Tenet Healthcare, Phoenix, AZ

**Ryan Gebhart,** President, Baylor Scott and White Medical Center Centennial, Frisco, TX

**Charles Goldwait**, System Vice President, Strategy & Community Health, Peace Health, Portland, OR

**Cole Kaleta**, Associate Vice President, Workplace Health Operations, Memorial Hermann Health System, Missouri City, TX

Maria Morales Menendez, COO, Delray Medical Center, Tenet, Delray Beach, FL

**Stephen Garner**, CEO, Abrazo Arrowhead Campus, Tenet Healthcare, Phoenix, AZ

Alexandra Colyer Brock, COO, HCA Houston Healthcare North Cypress, Houston, TX

Will Turner, President, Baylor Scott & White Medical Center, Waxahachie, TX

Joel North III, COO, HCA Houston Healthcare Kingwood, Houston, TX



#### **ARMY-BAYLOR**

**The Army-Baylor University Graduate Program in Health and Business Administration is located at Fort Sam Houston, San Antonio, Texas.** The two-year program consists of a didactic phase and a residency phase. During the 12-month didactic phase at Fort Sam Houston, Army-Baylor students complete 57 hours of graduate coursework towards the 66 hours required for a Master of Health Administration (MHA) awarded by the Baylor University Graduate School. Alternatively, dual tracked students complete 78 hours to be applied towards the 87 credit hours needed for the joint MHA/ MBA degree from the Baylor University Graduate School and Baylor University School of Business. The Program is fully accredited by the Commission on Accreditation of Healthcare Management Education (CAHME) and the joint MHA/MBA degree is awarded with accreditation standing from the Association for the Advancement of Collegiate Schools of Business (AACSB).

In the second year, students complete a 12-month Administrative Residency to complete the remaining 9 credit hours towards the respective degree(s). Residency provides students an opportunity to integrate graduate management and health administration concepts and principles in an applied setting under the mentoring supervision of a highly qualified preceptor. Residents receive thorough exposure to various organizational challenges in the marketplace and complete a portfolio of projects to enable organizations to operate more efficiently and effectively.

Since the last CAHME accreditation in 2014, the Army-Baylor program offers the one-year Executive Clinical Leadership (ECL) accelerated track for military officers with significant clinical experience. The ECL track embeds residency requirements into the didactic year to reduce the time away from patient care. The Army-Baylor Program was recently reaccredited by CAHME in Fall 2022.



#### **DEGREE PROGRAMS**

MHA MBA MHA ECL MHA/MBA ECL

#### ALUMNI

**David Rubenstein** (MG retired), Executive Mentor and Consultant, US Army Medical Command

**Shan K. Bagby** (BG retired), Executive Leader Coach and Consultant, Molaro Barrister Associates, LLC.

**COL Teresa Hinnerichs,** Deputy Surgeon Jo7 for US Indo-Pacific Command

**COL Timothy Switaj**, Marketing Assistant Director for Medical Affairs, Chief Medical Officer, Primary Care Optimization Lead for the Defense Health Agency

**Dr. Forest S. Kim** (LTC retired), Program Director at Baylor University Robbins Healthcare MBA, Hankamer School of Business

**Corwin Harper**, Recipient of the Bernard Tyson Award, CEO, Ochsner Hospital, Northshore and Mississippi Gulf Coast Region

**Rebecca McCormick Boyle,** Chief Integration Officer, Catholic Health, Buffalo, New York

**Dr. Jesse L. Tucker III**, President and CEO at UNC Health Wayne, Goldsboro, NC

**Noel J. Cárdenas,** FACHE, Senior Vice President & Chief Executive Officer at Memorial Hermann Southeast and Pearland Hospitals, Houston, TX

#### **PROGRAM NEWS**

- The Army-Baylor MHA/MBA program obtained official reaccreditation status from the CAHME (Commission on Accreditation of Healthcare Management Education) in spring 2023.
- Forty-one students entered the Army-Baylor Program in the summer of 2023, while 32 students graduated with their MHA and 36 entered their residency phase of the program.
- Army-Baylor took best in category at the Trinity PRISM Competition, 4th place at Cleveland Clinic Health Case Competition, and 4th place at Penn State.
- Six Army-Baylor Residents presented best practices from their residency sites in front of peers and stakeholders in the 2nd Annual Army-Baylor Best Practice Symposium.

# BU Questrom School of Business

#### he Boston University Health Sector MBA (HSM) Program

**Was established in 1972.** Its experiential curriculum, skills education, and global perspective prepare students for careers across the health sector. Located in a major US health sector hub, the program fosters access to industry leaders, and faculty members carry out complementary research with real-world applications.

The Health Sector Management MBA includes two tracks: life sciences and healthcare delivery. Each year, the program's students organize the Annual Health and Life Sciences Conference, which brings together more than 250 students and professionals from across the US healthcare industry. The HSM program is also affiliated with the Healthcare Human Resources Forum, which includes human resources professionals with leadership roles in healthcare organizations. In addition to the MBA, Questrom offers dual degrees and executive programs in healthcare.

#### **RECENT PUBLICATIONS**

Cohen, A. (2022). Confronting the Past to Right a Wrong. *The Milbank Quarterly*, 100(2), 319-322. Frank R, Conti RM, Gruber J. International Reference Pricing in the Context of US Drug Policy. J Health Polit Policy Law. 2022 Dec

Sharfstein JM, Conti RM, Gee RE. From COVID Vaccines to HIV Prevention: Pharmaceutical Financing and Distribution for the Public's Health. *J Law Med Ethics*. 2022

Frank R, Conti RM, Gruber J. International Reference Pricing in the Context of US Drug Policy. *J Health Polit Policy Law.* 2022 Dec

Mattingly TJ 2nd, Conti RM. Ensuring a high-quality and resilient supply chain of essential medications means paying more. *J Manag Care Spec Pharm*. 2022 May

Auty SG, Griffith KN, Shafer PR, Gee RE, Conti RM. Improving Access to High Value, High-Cost Medicines: The Use of Subscription Models to Treat Hepatitis C Using Direct-Acting Antivirals in the United States. *J Health Polit Policy Law.* 2022 Dec

Geissler KH, Ericson KM, Simon GE, Qian J, Zeber JE. 2023. Differences in Insurance Coverage for Individuals With Schizophrenia After Implementation of the Patient Protection and Affordable Care Act. *JAMA Psychiatry* 

Agha, Leila, Keith M. Ericson, Kimberley Geissler, and James B. Rebitzer. (2022). "Team Relationships and Performance: Evidence from Healthcare Referral Networks." *Management Science* 

Gross, Tal, Tim Layton, and Daniel Prinz. "The Liquidity Sensitivity of Healthcare Consumption: Evidence from Social Security Payments." *American Economic Review*: Insights, 4(2), 2022.

Chan, David, Michael Powell, and Northwestern James B. Rebitzer. "Organizational Economics and the US Healthcare System1."*The Economics of US Healthcare: Competition, Innovation, Regulation, and Organizations* (2023).

Vidula, H., Altintas, O., McNitt. S., Seidmann, A., and I. Goldenberg, "Low Blood Pressure Threshold for Adverse Outcomes During Left Ventricular Assist Device Support," *The American Journal of Cardiology*, (Online: January 20,2022).



#### **DEGREE PROGRAMS**

#### **MBA Program**

- Two-Year MBA (includes the Health Sector Management (HSM) MBA offering two tracks: life sciences and healthcare delivery)
- 2. MBA/MSDT (MS in Digital Technology)
- 3. Professional Evening MBA
- 4. MBA/MPH
- 5. MD/MBA

#### ALUMNI

Andrew Sussman, Chief Executive Officer, St. Georges University, Grenada, West Indies

Eugene Hill, Chairman, SV Health Investors

Karen Lynch, President and CEO, CVS Health

Warner Thomas, President and Chief Executive Officer, Sutter Health

John O'Brien, Jane and William Mosakowski Distinguished Professor of Higher Education, Mosakowski Institute, Clark University; Former President and CEO, UMass Memorial Health Care; Former CEO, Cambridge Health Alliance and Commissioner of Health for the City of Cambridge

**John Auerbach**, Professor of Practice in Health Sciences, Director of the Institute on Urban Health Research at Northeastern University; Former Massachusetts Commissioner of Public Health

**Allison Bayer,** Principal at Health Management Associates; Former Executive Vice President & Chief Operating Officer at Cambridge Health Alliance

Charles L Anderson MD, President and CEO, The Dimock Center



EMORY

## GOIZUETA BUSINESS SCHOOL

he MBA Healthcare Concentration provides MBA students with a rigorous theoretical and analytical approach for understanding the complex interactions among participants within and between the different sectors in the US healthcare system. The MBA Concentration in Healthcare requires MBA students to complete the Goizueta's integrated core MBA requirements and a minimum of three courses (9-credit hours) identified as approved Healthcare Concentration courses. In addition, Goizueta students can count up to six credit hours of courses from the list of approved Healthcare Concentration courses taught at the Rollins School of Public Health. This allows students interested in completing the Healthcare Concentration to customize their healthcare experience to align with their chosen MBA area(s) of study and any prior work experience in the healthcare area. The goal of the MBA Healthcare Concentration is to prepare students for positions in consulting firms that specialize in the health sector, information technology firms, health services delivery organizations, pharmaceutical, biotech and device firms, health insurance organizations, and government agencies.

#### ALUMNI

Sarah Kurz, Executive Vice President, Partner Therapeutics, Belmont, MA

Philip Ikoku, VP, Value Based Care, Sound Physicians, Atlanta, GA

**Elizabeth Brewster,** Director Patient Access, Northwestern Memorial Healthcare Corporation, Chicago, IL

**Bernard Klein,** MD, Chief Executive, Providence Holy Cross Medical Center, Sherman Oaks, CA

Jamie Lau, Director Product Management, McKesson, Atlanta, GA

Neil Harber, Sr Director, US Radiology Specialists, Atlanta, GA

**Mike Van Den Eynde,** Director, Medical Management, Deloitte Consulting LLP, Atlanta, GA



#### **DEGREE PROGRAMS**

**MBA** with Healthcare Concentration (Full-Time, Evening, and One-Year Programs)

Certificate of Healthcare in Executive MBA Program

Joint Degrees between the Business School and Healthcare-Related Master Degrees:

- **MBA/MPH** (Joint Degree with Rollins School of Public Health)
- MD/MBA (Joint Degree with Emory School of Medicine)
- DPT/MBA (Joint Degree with Physical Therapy)

#### **RECENT PUBLICATIONS**

KC, Diwas. 2020. "Heuristic Thinking in Patient Care" *Management Science*, 66(6), 2545-2563.

Kim, TI and Diwas KC. 2020. "Direct-to-Consumer Advertising on Public Health Outcomes: CanViagra Advertising Make More Babies?" *Journal of Marketing Research*, 2020/4/28.

Kim, TI and Diwas KC. 2019. "The Impact of Hospital Advertising on Patient Demand and Health Outcomes" *Marketing Science*, 39(3), 612-6355.

Steven D. Culler, Aaron D. Kugelmass, David J. Cohen, Matthew R. Reynolds, Marc R. Katz, Phillip P. Brown, Michael L. Schlosser, April W. Simon. "Understanding Readmissions in Medicare Beneficiaries during the 90-day Follow-up Period of an Acute Myocardial Infarction Admission." *Journal of American Heart Association*. 2019;8:e013513. DOI:10.1161/JAHA.199.013513. (12 journal pages)

Steven D. Culler, Aaron D. Kugelmass, David J. Cohen, Matthew R. Reynolds, Phillip P. Brown, April W. Simon, Marc R. Katz. "Impact of Pacemaker Implantation on 12-Month Resource Utilization following TAVR Hospitalization." *Journal of Cardiology and Cardiovascular Medicine*, 2019; 4:164-170.

Robert Douglas Scott II, Steven D. Culler, Kimberly J. Rask. "Understanding the Economic Impact of Healthcare Cost of Infection," *Journal of Infusion Nursing*, 42(2):61-69, 2019.



The Institute of Health Administration at the J. Mack Robinson College of Business prepares students for the integration of traditional business disciplines with the unique characteristics of the healthcare sector. Guided by an advisory board made up of alumni, preceptors, healthcare CEOs, and other senior leaders, the institute emphasizes collaboration among clinical and administrative professionals.

A comprehensive course of study is offered to early careerists and working professionals, with a primary focus on health services delivery, consulting, and health information technology. Among the degree programs are the dual degree MBA/MHA, which in 2017 received the CAHME/Cerner Award for Excellence in Healthcare Management Systems Education, and the MHA, which combines health administration and business or healthcare administration.

Affiliated centers include the Center for Health Services Research; Center for Health Information Technology; and Health Policy Center, Andrew Young School of Policy Studies.

#### ALUMNI

Richard Burke, Founder and Chairman, United Healthcare

Mike Dendy, CEO, Carynhealth

Beth Finnerty, President and CEO, Skyland Trail

**Michele Hood**, President/CEO of Eastern Maine Healthcare System, AHA Board of Trustees

**Iqbal Paroo**, former CEO, Hahnemann Medical Center and former President of Omidyar (eBay's multi-billion dollar foundation), Tampa, Florida

**Neil Pruitt**, CEO of Pruitt Health, Past Chair, American Health Care Association

**Kevin Lofton**, former CEO of CommonSpirit Health and CEO Catholic Health Initiatives, Denver, CO, and past-Chair, American Hospital Association

Sarah Morrison, CEO and President, Shepherd Center



#### **DEGREE PROGRAMS**

MBA/MHA

Master in Health Administration MBA with Health Administration concentration JD/MBA/MHA

#### **RECENT PUBLICATIONS**

Lee, J., Keil, M., Lee, J., Baird, A., and Choi, H. "Gender Effects on the Impact of Colorectal Cancer Risk Calculators on Screening Intentions: An Experimental Study." *JMIR Formative Research*. 2023; 7(1): e37553.

Baird, A., Cheng, Y., and Xia, Y. "Use of Machine Learning to Examine Disparities in Completion of Substance Use Disorder Treatment." *PLoS One*, 2022 (17:9): e0275054.

Choi, H., Keil, M., and Baird, A. "Intention to Use Smartwatch Health Applications: A Regulatory Fit and Locus of Control Perspective." *Information & Management*, September 2022 (59:6), 1-40.

Baird, A., Cheng, Y, and Xia, Y. "Telehealth Adoption and Discontinuation by U.S. Hospitals: Results from 2 Quasi-Natural Experiments." *JMIR Formative Research*, 2022 (6:2), e28979.

Baird, A., Kibbe, B., and Lesandrini, J. "Stakeholder Bias in Best Practice Advisories: An Ethical Perspective." *JAMIA Open*. 2020 (3:2), 142-145.

Chen, L., Baird, A., and Rai, A. "Mobile Health (mHealth) Channel Preference: An Integrated Perspective of Approach-Avoidance Beliefs and Regulatory Focus." *Journal of the Association for Information Systems*, 2019 (20:12), 247-265.

Baird, A., Eaton, R., and Sumner, A. "Digital Health Strategy: An Updated Approach to Teaching Graduate-Level Health Information Systems." *Journal of Health Administration Education*, 2019 (36:3), 263-274.

Baird A, Sumner A, Xia Y. Overcoming Barriers to Automation of Electronic Clinical Quality Measurement (eCQM) by U.S. Hospitals. *Health Management, Policy and Innovation* Vol 5 (2) Spring 2020.

Chen L, Baird A, Straub D. "An Analysis of the Evolving Intellectual Structure of Health Information Technology Research: An Information Systems (IS) Perspective." *Journal of the Association for Information Systems.* 2019; (20:8), 1023-1074.

Chen L, Baird A, Straub D. "Fostering Participant Health Knowledge and Attitudes: An Econometric Study of a Chronic Disease-Focused Online Health Community." *Journal of Management Information Systems*, 2019; (36:1), 194-229.



#### HARVARD BUSINESS SCHOOL

Health Care Initiative

The <u>Health Care Initiative at Harvard Business School (HBS)</u> seeks to impact managerial practice and the pace of

**innovation** by educating leaders and innovators who aspire to improve value across the health care industry. The Initiative's priorities are to foster and promote faculty research; support the development of a portfolio of high-impact educational programs; and create an interconnected HBS health care community.

Five second-year MBA courses focus on health care including, Lab to Market, Innovating in Health Care, Transforming Health Care Delivery, and US Health Care Strategy. In addition, approximately ten percent of the HBS cases taught in the required first year curriculum are health care-related. About 120 HBS students take full time positions in health care each year across all industries and at any given time there are more than 8000 alumni working in health care. The MBA student-run conference is hosted by the HBS Health Care Club and is attended by approximately 700 alumni, practitioners, and faculty. The HBS Health Alumni Association also hosts an annual conference with a similar attendance profile.

The Blavatnik Fellowship in Life Science Entrepreneurship provides a select group of HBS alumni with the opportunity to work with Harvard inventors to commercialize life science technologies with significant market potential.

In 2020-21 the first cohort of students participated in the new joint degree program, MS/MBA Biotechnology: Life Sciences, co-developed with the Harvard Graduate School of Arts and Sciences and the Harvard Medical School.

#### ALUMNI

Stephane Bancel, Founding CEO, Moderna

Kate Bingham, Chair, UK Vaccine Taskforce

Katrine Bosley, former CEO Editas, current Chairman of the Board, Arrakis Therapeutics

Helena Foulkes, former EVP, CVS Health; President, CVS Pharmacy

Lissy Hu, CEO and Founder, CarePort

Marcus Osborne, SVP, Walmart Health

**Peter Slavin,** President of Massachusetts General Hospital and Professor of Health Care Policy at Harvard Medical School

Andy Slavitt, former Acting Administrator of the Centers for Medicare and Medicaid Services



#### **DEGREE PROGRAMS**

MBA Program PhD in Health Policy Management Executive Education health care courses Joint Health Care Degree Programs – MD/MBA – DMD/MBA – MBA, MPP – MS/MBA Biotechnology – MS/MBA Engineering – MBA/MPA-ID

#### **RECENT PUBLICATIONS**

Dafny, Leemore, Christopher Ody, and Teresa Rokos. <u>"Giving a Buck or</u> <u>Making a Buck? Donations by Pharmaceutical Manufacturers to</u> <u>Independent Patient Assistance Charities.</u>" *Health Affairs* 41, no. 9 (September 2022)

Tang, Mitchell, Carter Nakamoto, Ariel Dora Stern, and Ateev Mehrotra. <u>"Trends in Remote Patient Monitoring Use in Traditional Medicare."</u> *JAMA Internal Medicine* (August 2022)

Mroczkowski, Krys, Colleen Ammerman, and Rembrand Koning. <u>"How</u> <u>Abortion Bans Will Stifle Health Care Innovations.</u> *Harvard Business Review* (website) (August 8, 2022)

Dafny, Leemore S. <u>"A Radical Treatment for Insulin Pricing."</u> NEJM.org (April 6, 2022)

Stern, Ariel Dora, Avi Goldfarb, Timo Minssen, and W. Nicholson Price II. "Al Insurance: How Liability Insurance Can Drive the Responsible Adoption of Artificial Intelligence in Health Care." *NEJM Catalyst Innovations in Care Delivery* 3, no. 4 (April 2022)

Herzlinger, Regina E., and Richard Boxer.<u>"Transparency as a Solution</u> for COVID-19 Related Hospital Capacity Issues." *Health Affairs Forefront* (February 18, 2022)

Kluender, Ray, Neale Mahoney, Francis Wong, and Wesley Yin. <u>"Medical</u> <u>Debt in the U.S., 2009–2020.</u>" *JAMA, the Journal of the American Medical Association 326*, no. 3 (July 2021): 250–256



HEC Paris is the newest BAHM member. The inaugural Executive MBA in Health Care Management began classes in October 2021.

Students enrolled across all degree programs: **4,500+** 



PhD Students: **65 (80% international)** 

Specialized Masters/MSc students: 460 (50% international)

TRIUM Global Executive MBA students: **130 (88% international)** 

Executive Masters students: **400** (36% international)

MBA students: **520 (90% international)** 

Executive MBA students: **450** (44% international)

Nationalities represented: 111

Participants in Executive Education programs: **8,000** 



DEGREE PROGRAMS Executive MBA Major in Health Care Management

**EC Paris** has added a Health Care Management major to its Executive MBA. This degree, ranked among the best of the world by the Financial Times of London, is delivered in a modular format in Paris and Doha (Qatar). This new and exciting major was designed in collaboration with Weill-Cornell School of Medicine in Qatar, which partnered with HEC Paris to design and deliver this component. The first cohort will take place during the second half of the year 2021, becoming a regular feature of the MBA right after.

This major, and the Executive MBA, welcomes health-care practitioners, medical professionals, and high level administrators seeking to improve their managerial skills and help transform their organizations in a sustainable and responsible manner. The Major is taught by Weill-Cornell and HEC Paris Faculty, along with high-level industry guests and other respected members of the Health Care community who bring their expertise and their vision of the evolution of the sector.

The HCM Major / Certificate is designed for executives and senior managers with top management responsibilities in the healthcare sector, with an emphasis on the management of large, complex healthcare organizations. It has a focus on increased quality, efficiency, and innovation while providing world-class standards of care in an ethical and responsible manner. This is achieved through the deployment and/or use of novel technologies (such as big data, Al, robotics, personalized pharma), new business models, and innovative medical and managerial practices.



The <u>Center for Research in Healthcare Innovation</u> <u>Management (CRHIM)</u> at <u>IESE Business School</u> aims to increase managerial knowledge and capacity for health sector actors to deliver better, more effective, and affordable health care. Born in 2012 from an IESE-Accenture collaboration, CRHIM seeks to shape practice and policy throughout its large network of institutions and public and private actors from developed and developing countries, by promoting innovation in technologies and managerial practices across the healthcare value chain.

CRHIM is a core partner of EIT Health, established by the <u>European Institute for Innovation & Technology (EIT)</u> to promote health-related innovation and entrepreneurship across Europe and beyond. CRHIM is also affiliated with the following institutes and centers: the <u>IESE Healthcare Club</u>, the <u>IESE HealthCare</u> <u>Industry Meeting</u>, the <u>IESE - Healthcare Initiative</u>, which consists of different educational programs, and the <u>Linkedin</u> <u>IESE Healthcare Network</u>.

*The Financial Times* has consistently ranked IESE No. 1 for Executive Programs; its MBA fulltime program ranks among the top ten in the world. IESE has campuses in Barcelona, Madrid, Munich, New York, and Sao Paulo.

#### RESEARCH

STEGBAUER, C., FALIVENA, C., MORENO, A., HENTSCHEL, A., ROSENMÖLLER, M., HEISE, T., SCHLIESS, F. (2020). <u>Costs and its</u> <u>drivers for diabetes mellitus type 2 patients in France and Germany:</u> <u>a systematic review of economic studies</u>. *BMC Health Services Research*, 20 (1), Article 1043.

SCHLIESS, F., HEISE, T., ROSENMÖLLER, M., ET AL. (2019). <u>Artificial</u> <u>Pancreas Systems for People With Type 2 Diabetes: Conception and</u> <u>Design of the European CLOSE Project</u>. *Journal of Diabetes Science and Technology*, 13 (2), 261 - 267. doi:10.1177/1932296818803588.

CASH-GIBSON, L., TIGOVA, O., ALONSO, A., ROSENMÖLLER, M., BINKLEY, G. (2019). Project INTEGRATE: <u>Developing a Framework to Guide Design</u>. Implementation and Evaluation of People-centred Integrated Care <u>Processes</u>. International Journal of Integrated Care, 19 (3), 1 - 11.

#### **DEGREE PROGRAMS**

#### MBA Program

- Second-Year Elective Course on Health Innovation Management

#### Executive MBA

- GEMBA In-Company Project on Health Care

#### **Executive Education**

- Advanced Management Program Health.
   With Imperial College, London and CBS Copenhagen Business School.
- Women Entrepreneurship Health.
   With Imperial College, London; Karolinska Institute, Stockholm; TUM, Munich.
- Senior Executive Programme in Global Health Innovation Management. With ISGloabl, University of Barcelona, Heidelberg University, Germany; INCAE Business School, Costa Rica; Strathmore Business School, Kenya.

#### **IESE Custom Programs**

 Companies include Novartis, ISDIN, Abbott, Getinge/Maquet, Boehringer Ingelheim, Oracle.

#### ALUMNI

Bernard Courtieu, MBA 91, CEO, Interagen, France

Salvador Casases, Director General, WerfenLife, Spain

Jordi Marti, CEO, CElGENE, Spain

Antonio Rodriguez, CEO, ISDIN, Spain

Albert Ros, CEO, Boehringer Ingelheim, Spain

Rossend Tost, CEO, Esteve, Spain

Antoni Villaro, COO, Ferrer, Spain

Joan Clos, Anesthetist, former mayor, Barcelona

Cristina Garmendia, former Minister of Science and Innovation, Spain

Juan Antonio Samaranch, Advanced Management Program AMP - 1962, former President of International Olympic Committee



The Central American Healthcare Initiative (CAHI) Fellowship is an executive education diploma at INCAE for multidisciplinary health professionals from Central America. Launched in 2014, CAHI offers participants from the public, private, and nonprofit sectors the opportunity to improve their leadership and innovation skills while applying project management theory to solve a health-related challenge in the region. INCAE custom-designed this fellowship for CAHI, a U.S.-based nonprofit formed to support health professionals in Central America.

The Management of Hospitals and Health Institutions program provides an opportunity for professionals to learn the state of affairs in the Latin American healthcare industry and acquire the capabilities necessary to effectively manage health organizations such as hospitals and clinics. The program addresses innovative technologies, inventory management, marketing, financial analysis, and best practices through cases studies focused on local institutions. It also explores the networked nature of the health system so that participants can better understand how their own organizations fit within the system and can bestmanage challenges and opportunities.

The Senior Executive Program on Global Health Innovation Management (SEP\_GHIM) provides an opportunity to gain the knowledge and skills to implement innovations in the area of Global Health. Launched in 2019, the program is a partnership with BAHM members IESE Business School and Strathmore Business School, as well as with ISG Global in Barcelona, Spain, and Heidelberg University in Germany.

#### ALUMNI

**Elena Aguilera,** Biomedical Engineer, Co-founder of Guala-Manos en Acción, Honduras

Waxbeny Waleska López, MD, Medical Director, Wuqu' Kawok (Alianza Maya para la Salud), Guatemala

Adriana Yock Corrales, MD, Director, Emergency Unit, Children's Hospital, Caja Costarricense del Seguro Social, Costa Rica

**Edgardo Saavedra Chavez,** Gastroenterology Surgeon, Sub National Director of Specialized Health Services, Caja del Seguro Social, Panamá

**Dr. Hendrick Miles,** Regional Director Cariari Area, Caja Costarricense de Seguro Social, Costa Rica

**Dr. Wilman Rojas,** Regional Director Central Northern Area, Caja Costarricense de Seguro Social, Costa Rica



#### **DEGREE PROGRAMS**

Central American Healthcare Initiative (CAHI) Fellowship

#### **Executive Program**

- Management for Hospital and
- Health Institutions
- Senior Executive Programme in Global Health Innovation Management. With IESE Business School, Spain; ISG Global, Spain; Heidelberg University, Germany; Strathmore Business School, Kenya.

#### **RECENT PUBLICATIONS**

Rao, K. D., Vecino Ortiz, A. I., Roberton, T., Lopez Hernandez, A., and Noonan, C. (2022). Future Health Spending in Latin America and the Caribbean: Health Expenditure Projections & Scenario Analysis. Inter-American Development Bank.

Prado, A. M., Sánchez-Gómez J.I., Casamitjana, N., Espriu, M., Kumar. P., Ngoye, B., Bärnighausen, T., and Rosenmoller, M. (2023). Building Management and Innovation Capabilities for Global Health: A Senior Executive Program. *Frontiers in Public Health*, 11.

Mora-García, C.A., Aliberti, J., Guzmán, J., McDonnell, A., Pincombe, M., and Prado, A. M.(2023). Facing the Pandemic of Antimicrobial Resistance: Current Actions and Future Challenges in Antibiotic Stewardship, Access, and Innovation in Brazil. CGD Case Study. Washington, DC: Center for Global Development.

Mora-Garcia, C. A., Pesec, M., and Prado, A. M. (2022). <u>The Effect of</u> <u>Primary Health Care on Mortality: Evidence from Costa Rica.</u> *Social Science Research Network*.

Mora-Garcia, C. A., Pearson, A., and Prado, A. M. (2022). Maintaining Essential Health Services During a Pandemic: Lessons from Costa Rica's COVID-19 Response. Work in progress.

Pearson, A.A., Prado, A.M., and Colburn, F. (2021). "The Puzzle of COVID-19 in Central America and Panama." *Journal of Global Health* 11.

Benetti, S. and Trejos, A. (2020). COVID-19: A Reflection and Propagation Model for Latin America. Health Management, Policy, and Innovation, 5 (1), Special issue on COVID-19, March 2020.

Salas, A. and Prado, A.M. (2020). "The Coronavirus Pandemic and the Costa Rican Health System." Health Management, Policy, and Innovation, 5 (1). Special issue on COVID-19, March 2020.



aunched in 2001, the Indian School of Business (ISB) is a Financial Times-ranked business school with triple accreditation from the AACSB, AMBA and EQUIS. It offers management education across its two campuses in Hyderabad and Mohali. ISB's Max Institute of Healthcare Management (MIHM) is an interdisciplinary research center that provides deep insights on healthcare delivery and management for policymakers, public institutions, and corporations, and promotes the creation of better health systems through the integrated elements of Research, Education and Outreach. MIHM works at the intersection of healthcare innovation and technology 4.0 pertaining to healthcare services and products.

#### ISB currently runs the following healthcare programs:

- Healthcare Management concentration, Post Graduate Programme in Management (PGP): The one-year residential MBA-equivalent program.
- Advanced Management Programme for Healthcare (AMPH): A mid-career modular program for healthcare services industry professionals designed to create a management and leadership cadre to support the fast-evolving Indian healthcare delivery sector.
- The healthcare-specific India Immersion Programme for foreign universities and professionals who want to understand healthcare innovations, technology, the biopharma industry, and delivery systems in emerging economies.

#### ALUMNI

Aashish Chaudhry, Dr., Aakash Healthcare

Amit K Jotwani, Dr., Cofounder, CMS & Chief Oncologist, Onco.com

Anurag Khosla, CEO, Aetna India

**Biju Mohandas,** Partner & Global Co-Lead (Healthcare), Leapfrog Investments

Jayshree Kanther Patodi, Cofounder and Partner, Enzia Ventures

Karuna Jain, Cofounder and Partner, Enzia Ventures

Rashi Garg, APAC - Commercial Head, IDT, Danaher Corporation

Ritu Garg, Dr., Chief Growth and Innovation Officer, Fortis Healthcare

Satyanarayana Chava, Founder & CEO, Laurus Labs

Swati Deshpande, Operations Director, Datar Genetics

Vedha Sampath, Dr., Director Strategy, Providence India

Ramya Gujjula, Dr., CEO, NexRea

Sujata Dhanuka, Dr., Head of Operations, Lupin Diagnostics



#### **DEGREE PROGRAMS**

**Post Graduate Programme in Management** (optional industry specialization in healthcare)

Advanced Management Programme in Healthcare

#### **RECENT PUBLICATIONS**

Kraig Delana, Sarang Deo, Kamalini Ramdas, Ganesh-Babu B. Subburaman, Thulasiraj Ravilla (2022) Multichannel Delivery in Healthcare: The Impact of Telemedicine Centers in Southern India. *Management Science* 0(0).

Sunder M, V., & Prashar, A. (2022). <u>State and citizen responsiveness</u> in fighting a pandemic crisis: A systems thinking perspective. *Systems Research and Behavioral Science*, 1–24.

Preeti Singh, Adam C. Powell, <u>Utilization Trends of a Government-Sponsored Health Insurance Program in South India: 2014 to 2018</u>, *Value in Health Regional Issues*, Volume 27, 2022, Pages 82-89, ISSN 2212-1099.

Antony & M. Vijaya Sunder (2022) <u>Development of Sustainable Lean</u> <u>Patient Value in Healthcare: A Long-Term Condition Context</u>, *Total Quality Management & Business Excellence*, 33:13-14, 1439-1471.

Das, H., Moran, A.E., Pathni, A.K., Sharma, B., Kunwar, A. and Deo, S., 2021. <u>Cost-Effectiveness of Improved Hypertension Management</u> in India through Increased Treatment Coverage and Adherence: <u>A</u> <u>Mathematical Modeling Study.</u> *Global Heart*, 16(1), p.37.

Guilherme Luz Tortorella, Flavio Sanson Fogliatto, Vijaya Sunder M, Alejandro Mac Cawley Vergara & Roberto Vassolo (2022) <u>Assessment</u> and prioritisation of Healthcare 4.0 implementation in hospitals using <u>Quality Function Deployment</u>, *International Journal of Production Research*, 60:10, 3147-3169

Kabra, A., Sachdeva, A., and Sheth, A.2021. Behavioral dynamics affecting COVID-19 vaccination uptake in India. *Health Management, Policy and Innovation (HMPI.org)*, Volume 5, Issue 1, special issue on COVID-19, January 2021.

Deo, S., Jindal, P. & Papineni, S. <u>Integrating Xpert MTB/RIF for TB</u> diagnosis in the private sector: evidence from large-scale pilots in <u>Patna and Mumbai, India.</u> *BMC Infect Dis* 21, 123 (2021).

Boutilier JJ, Chan TCY, Ranjan M, Deo S. Risk Stratification for Early Detection of Diabetes and Hypertension in Resource-Limited Settings: Machine Learning Analysis. *J Med Internet Res* 2021;23(1):e20123



The Master of Science in Health Care Management (MSHCM) program prepares students to assess and act on opportunities to innovate and improve productivity in the health sector. The program is unique in its breadth, recognizing that the health sector is large and diverse, comprising a variety of actors in multiple industries including providers, payers, innovators, and institutions.

This is the only business school degree program in the world that can harness the resources, reputation, and experience of Johns Hopkins University and its top-ranked schools of Medicine, Nursing, and Public Health.

The MSHCM program provides students with the most relevant business skills to be effective and efficient leaders who will improve the quality and access to healthcare at appropriate cost in light of the regulatory, cultural, and ethical context of the relevant healthcare ecosystem.

The rigorous curriculum of the MSHCM program enables students to: apply the most relevant business skills and principles, and make informed decisions based on this knowledge; gain an in-depth understanding of complex healthcare issues in order to lead and change enterprises; develop the knowledge, confidence, and judgment to anticipate needed changes in a dynamic industry.

#### ALUMNI

Ryan Beres, Chief Operating Officer, MyPsychiatrist/Ventre Medical

Larissa Hill, Executive Director of Neurosciences, WakeMed Health & Hospitals

**David Keyes,** Director of Administration and Finance, Brigham and Women's Hospital

Kentucky Morrow, Co-Founder of Ralli

**Cagla Oruc,** CHEP, Manager of Emergency Management and Hospital Safety Officer, Sibley Memorial Hospital, Johns Hopkins Medicine

**Syedmehdi Rizvi,** MD, Director of Emergency Management, University of Maryland Medical System

Bhuchitra Singh, MD, MBA, Founder and CEO of Hope Diagnostics



#### **DEGREE PROGRAMS**

Master of Science in Health Care Management

#### **RECENT PUBLICATIONS**

Akee, R., Quintero, L. and Simeonova, E. 2021. <u>Pandemic Protocols.</u> <u>Native Nutrition: Grocery-Store Access from American Indian Reservations</u> <u>During COVID-19</u>. *American Economic Review Papers and Proceedings*.

Barton, M.A., Christianson, M.K, Myers, C.G., & Sutcliffe, K.M. 2020. <u>Resilience-in-action: Leading for resilience in response to COVID-19.</u> *BMJ Leader*, 4(3): 117–119.

Briscese G, Lacetera N, Macis M, Tonin M. 2020. <u>Compliance with covid-19</u> <u>social-distancing measures in Italy: the role of expectations and duration</u>. *National Bureau of Economic Research*.

Chen, Y.Y., Tan, Y.J., Sun, Y., Chua, C.Z., Yoo, J.K.S, Wong, S.H., Chen, H., Wong, J.C.M., Phan, P. 2020. A pragmatic randomized controlled trial of a cardiac hospital-to-home transitional care program in a Singapore academic medical center. *Journal of Patient Safety and Risk Management*. 25(2): 55-66

Jain, A., Dai, T., Bibee, K., & Myers, C.G. 2020. <u>Covid-19 created an</u> <u>elective surgery backlog. How can hospitals get back on track?</u> *Harvard Business Review.* 

Lee, S-H., Terndrup, C., Phan, P.H., Zaeh, S.E., Atsina, K., Minkove, N., Desai, S.V. 2020. The Impact of Environmental Context on Intern Sign-Out Quality. *Journal of Patient Safety*. 16(4): 304-306

Marr, K., Phan, P. 2020. The valorization of non-patent intellectual property in academic medical centers. *The Journal of Technology Transfer.* 45(6): 1823-1841

Munshaw, S., Lee, S-H., Phan, P.H., Marr, K.A. 2019. The influence of human capital and perceived university support on patent applications of biomedical investigators. *The Journal of Technology Transfer.* 44(4): 1216-1235

Phan, P., Lee, S-H., Dai, T., Moran, N., Mathuranayagam, V.J., Stonemetz, J. 2018. Exploratory Study of Factors Influencing Surgery Scheduled Length, Deviation from Scheduled Length, and Impact on Length of Stay. *Journal of the American College of Surgeons*. 227(4): e160

Polsky, D., Sen, AP., Arsenault, S. 2020.Innovative payment to scale up access to medications for opioid use disorder. *The American journal of managed care* 26 (7), 286-287

Su, E., Hwang, M., Dunn, E., Amorese, J., Antes, T., Bohn, N., Snider, J., McMillan, K.N., Takemoto, C., Phan, P. 2018. Clinician Ultrasound Screening for Catheter-Associated Thrombosis in Critically III Children. *Critical Care Medicine*. 46(1): 634



# Strathmore

**BUSINESS SCHOOL** 

The <u>Strathmore University Business School</u> is a leading business school that aims to transform leadership in Africa in the 21st century. SBS has taken the responsibility of influencing the leadership of public and private sectors across the continent. The overarching mission of SBS is to develop ethical and influential leaders who positively impact society, through the generation and dissemination of business and management knowledge and research and innovation, that leads to the development and growth of ethical, sustainable enterprises, organizations, and institutions in Africa.

The School, Institute of Healthcare Management (IHM) has been conducting capacity building for the healthcare industry for over ten years. SBS is the only institution in Africa offering an MBA in Healthcare Management (MBA-HCM), and a Ph.D. in Healthcare Management.

#### ALUMNI

**Dr. Jacqueline Kitulu,** Board Member, Kenya Health Federation, and Former President, Kenya Medical Association

**Dr. Stella Bosire,** Former CEO, KMA, Co-Executive Director at UHAI: East African Sexual Health & Rights Initiative

**Dr. Maxwel Okoth,** Founder and Managing Director, RFH Healthcare Kenya

Toseef Din, Chief Executive Officer, Mp Shah Hospital Kenya

Salome Njeri Chiira, CEO, Radiant Group of Hospitals



#### DEGREE PROGRAMS

MBA in Healthcare Management PhD in Healthcare Management

#### **RECENT PUBLICATIONS**

Mahat A, Dhillon IS, Benton DC, Fletcher M, and Wafula F. Health practitioner regulation and national health goals. *Bull World Health Organ*. 2023 Sep 1;101(9):595-604. doi: 10.2471/BLT.21.287728. Epub 2023 Jun 29. PMID: 37638356; PMCID: PMC10452941.

Wafula F, Gitau E. Kenya: a primary health care case study in the context of the COVID-19 pandemic. Geneva: World Health Organization; 2023. Licence: CC BY-NC-SA 3.0 IGO.

Liu, J., Jayaram, G., Varma, T., Sammut, S., et al. <u>Data Transparency and Demographic Representation in Approval Packages of FDA-Approved</u> <u>Oncology Drugs from 2012-2021</u>. *Journal of Clinical Oncology* June 1 2023 (16\_suppl):1594.

Miller R, Wafula F, Eman KU, et al Pharmacy engagement in TB prevention and care: not if, but how? *BMJ Global Health* 2023;8:e013104.

Munoz-Valencia, A., Aridi, J.O., Barnes, L.S. et al. <u>Protocol: identifying</u> policy, system, and environment change interventions to enhance availability of blood for transfusion in Kenya, a mixed-methods study. *BMC Health Serv Res 23*, 963 (2023).

Onyango, J. (2023). Supply chain solutions for essential medicine availability during COVID-19 pandemic. *Journal of Humanitarian Logistics and Supply Chain Management*. 10.1108/JHLSCM-05-2022-0056.

Prado AM, Sánchez-Gómez JI, Casamitjana N, Espriu M, Kumar P, Ngoye B, Bärnighausen T, Rosenmoller M. Building management and innovation capabilities for global health: a senior executive program. *Front Public Health.* 2023 Aug 29;11:1053745. doi: 10.3389/fpubh.2023.1053745. PMID: 37705721; PMCID: PMC10497100.

Kizub, D., Naik, S., Abogan, A., Pain, D., Sammut, S., et al. (2022) Access and affordability of World Health Organization essential medicines for cancer in sub-Saharan Africa: Examples from Kenya, Rwanda, and Uganda. *Oncologist.* Nov 3;27(11):958-970. doi: 10.1093/oncolo/oyac143.



### **BUSINESS** SCHOOL HEALTH ADMINISTRATION

The University of Colorado's Business School offers The MBA in Health Administration and The Executive MBA in Health Administration. The MBA in Health Administration prepares students for senior and C-level management with a focus on analytic and decision-making processes used by top-level executives and by managers within healthcare organizations. Fulltime faculty with distinguished research records and a select group of practicing managers provide students with the latest thinking on the most important issues confronting the field of health administration. Three specializations are offered: International Health Management and Policy, Financial Management and Health Information Technology Management.

The Executive MBA in Health Administration allows busy professionals to earn a Master of Business Administration degree in just two years without interrupting their careers. Students from a variety of backgrounds — physicians, nurses, dentists, physical therapists, hospital administrators, pharmaceutical industry professionals, pharmacists, consultants, attorneys, and many others involved in the delivery or administration of healthcare — come together to collaborate and learn from one another in this unique program.

#### ALUMNI

Andrew French, MD, VP/Physician Executive for Quality, Safety & Clinical Operations, Centura Health
Casey Guber, CEO, Rose Medical Center
Hallie Woods Kosena, COO, The Medical Center of Aurora
Natalie D. Lamberton, FACHE, CEO, Talas Harbor Healthcare
Chris Martin, VP of Ambulatory Services, Children's Hospital Colorado
James McHugh, Managing Director at Impact Advisors
Kevin Riddleberger, Chief Strategy Officer, Dispatch Health
Jason Tacha, VP of Operations, Centura Health
Kevin Riddleberger, Chief Strategy Officer, Dispatch Health
Kevin Riddleberger, Chief Strategy Officer, Dispatch Health

Grace Taylor, VP of Operations, UCHealth



#### **DEGREE PROGRAMS**

MBA in Health Administration Executive MBA in Health Administration

#### **RECENT PUBLICATIONS**

Caron, R.M. Journal Club Revisited: Teaching evidence-based research and practice to graduate students in a professional degree program. *Journal of Health Administration Education*, 36(3), 275-286, 2019.

Englander, R., Holmboe, E., Batalden, P., Caron, R.M., Durham, C., Ogrinc, G., Ercan-Fang, N., Heinlein, A.C., Batalden, M. Co-producing health professions education: A pre-requisite to coproducing health care services? *Academic Medicine* (In press).

Health Administration Research Consortium. (2020, December 7). Health systems' response to the pandemic: A grounded facility-reflection, engaged with health systems.

Helton, J. & Berning, M. (2020, Fall). <u>Covering the last 50 feet of the</u> <u>immunization supply chain: Logistics points to consider for healthcare</u> <u>managers.</u> *HARC Research Brief*, 2(3), 1-5.

Goschen, G. & Khuntia, J. (2020, Fall). <u>COVID-19 and digital health: How</u> <u>intelligent solutions are shaping healthcare for the future.</u> *HARC Research Brief*, 2(4), 1-6.

Langabeer II, J.R. & Helton, J. (2021). Health care operations management: A systems perspective (3rd Edition). *Jones & Bartlett Learning*. Burlington, MA.

Neumann, B.R. (2019) Healthcare Finance in America: Fixed and Variable Cost-Based Pricing. Health Management Policy and Innovation, Volume 4, Issue 3.

Stacey, R.F. & Casio, W.F. (2020, August). Assessing senior leaders' performance during COVID-19: 11 questions for boards. *The Governance Institute.* 

## UNIVERSITY OF MIAMI MIAMI HERBERT BUSINESS SCHOOL

One of the longest running business school-based executive education programs in healthcare, the Executive MBA in <u>Health Management and Policy</u> at the University of Miami prepares graduates for leadership positions in healthcare and health care-related organizations, and is one of the few with accreditation by both AACSB International and the Commission on Accreditation of Healthcare Management Education (CAHME). The school also offers a joint MD/MBA degree program, a business school-based Master in Health Administration (MHA), and an undergraduate major and minor in the field.

The school's <u>Center for Health Management and Policy</u> serves as a resource to businesses and policy-making bodies, conducts leading-edge research, offers consulting services, executive training, and education to the healthcare and business community, and hosts major conferences and meetings, including the annual Business of Healthcare Impact Conference.

The university's leadership team is comprised of thought leaders in the health sector, including University President Julio Frenk.

#### ALUMNI

Benjamin Breier, Former President, Kindred Healthcare

Michael Clark, Chief Executive Officer Deliver Health

**Steven F. Falcone**, MD, Executive Dean for Clinical Affairs and CEO UHealth Clinical Practice, University of Miami Miller School of Medicine

Joseph Ferreira, President and CEO, Nevada Donor Network

Rene Garcia, Miami Dade County Commissioner

**Rudolph Moise**, MD, US Air Force, Col, Ret, CEO, Comprehensive Health Center and CEO, Primary Health Physician Group

**Nicholas Namias**, MD, MBA, FACS, FCCM, Medical Director, Ryder Trauma Center at Jackson Memorial Hospital and Chairman of the Florida Committee of the American College of Surgeons

Louis Pizano, MD, MBA, FACS, Associate Professor of Surgery and Anesthesiology, Chief, Division of Burns, Director, Trauma/Surgical Critical Care Fellowship Program Ryder Trauma Center; White House Trauma Advisor and Director of the White House Medical Unit Trauma Sustainment Program

**Steven Sonenreich**, Immediate Past President and CEO, Mount Sinai Medical Center, Miami, Florida

E. Joseph Steier, III, President and CEO, Signature HealthCARE



# DEGREE PROGRAMS

Executive MBA in Health Management and Policy Master in Health Administration MD/MBA

#### **RECENT PUBLICATIONS**

French, M.T., K. Mortensen, and A.R. Timming. 2022. "Changes in Self-Reported Health, Alcohol Consumption, and Sleep Quality during the COVID-19 Pandemic in the United States." *Applied Economics Letters*. 29(3):219-225.

Kuptsevych-Timmer, A., O. Antonaccio, M.T. French, and E.V. Botchkovar. In Press. "Youth Decision-Making and Crime: Influences of Stressful Conditions, Adverse Mental and Physical States, and Conventional Activities." *Crime and Delinquency.* 

French, M.T., J.C. Maclean, and I. Popovici. In Press. "Health Insurance and Traffic Fatalities: The Effects of Substance Use Disorder Parity Laws." *American Journal of Health Economics*.

Ullman, Steven G., Joseph Johnson, Shaan Khosla, Jessica R. Griff, Sedona R. Webb. 2022. Improving Patient Satisfaction by Monitoring Hospital Service Quality. *Health Management, Policy and Innovation* (www.HMPI.org), 2022, 7 (3).

French MT, Zukerberg J+, Lewandowski T+, Piccolo K+, Mortensen K. Societal Costs and Outcomes of Medical and Recreational Marijuana Policies in the United States: A Systematic Review. *Medical Care Research and Review*. 2022. Online First.

Parente ST, Mortensen K. Assessment of the Provider Relief Fund Distribution for Treatment of Uninsured Patients With COVID-19. *JAMA Health Forum*. 2022;3(1):e214695.

Ortega AN, Chen J, Roby D, Mortensen K, Rivera-Gonzalez A+, Vargas Bustamante A. Changes in Coverage and Cost-Related Delays in Care for Latino Individuals After Elimination of the Affordable Care Act's Individual Mandate. *JAMA Network Open*. 2022;5(3).

French, M.T., and G. Gumus. 2021. "Death on the Job: The Great Recession and Work-Related Traffic Fatalities." *Social Science and Medicine*. Vol 280:113979.

French, M.T., K. Mortensen, and M. Alcala Kovalski. 2021. "The Relationships Between Marijuana Use and Exercise Among Young and Middle-Aged Adults." *Preventive Medicine*. Vol 147:106518.

Bond, A., Dean, E.B., and Desai, S. "The Role of Financial Incentives in Biosimilar Uptake in Medicare: Evidence from the 340B Program." *Health Affairs*, 2023, 42 (5), 632-641.

# MICHIGAN ROSS

At <u>Michigan Ross</u>, students can complete a concentration in healthcare management or participate in dual degree programs with the University of Michigan's College of Medicine, School of Public Health, School of Pharmacy, or School of Dentistry. The Health Innovation Scholars Program provides complete full-ride scholarships for MBA students interested in pursuing careers in healthcare. The healthcare curriculum at Ross includes courses on health policy, healthcare strategy, biotech and pharma, the healthcare supply chain, and care delivery in low-income countries. Students can also take healthcare courses in other units on campus, including the Department of Health Management and Policy and the Ford School of Public Policy. Fifteen Ross faculty members do healthcare research on topics including health economics, operations, quality, and public health.

Michigan Ross has a vibrant Health and Life Science Club that sponsors events throughout the year, including an annual healthcare boot camp, career treks, a healthcare business symposium and a health equity case competition.

#### ALUMNI

Gina Alexander, CFO, AlixaRx

Jim Becker, President, Optum Global Solutions

Vanessa Broadhurst, Company Group Chairman, Global Commercial Strategy, Johnson & Johnson

Betty Chu, Chief Quality Officer, Henry Ford Health System

Deborah Gage, President & CEO, Medecision

Len Greer, President, Johnson & Johnson Health and Wellness Solutions

Michael Pinkert, CEO Emeritus, MHM Services

Wade Rakes, President & CEO, Centene Georgia

Amir Dan Rubin, CEO & President, One Medical Group



#### **DEGREE PROGRAMS**

MBA with Healthcare Concentration MD/MBA MBA/DDS MBA/Health Informatics MBA/MPH MBA/MHSA

#### **RECENT PUBLICATIONS**

Adhvaryu, A., Fenske, J., and Nyshadham, A. (2019). Early Life Circumstances and Adult Mental Health. *Journal of Political Economy*, 127(4).

Anupindi, R, Duggal, B., Gokul, B., Duggal, M., Saunik, S., Singh, P., Agrawal, A., Singh, K., Wadhera, P., and Nallamothu, B. (2019). Drug-Eluting Stent Use Among Low-Income Patients in Maharashtra After Statewide Price Reductions. *Circ Cardiovasc Interv.* 

Bertsimas, D., Silberholz, J., Trikalinos, T. (2018). Optimal healthcare decision making under multiple mathematical models: Application in prostate cancer screening. *Health Care Management Science*, 21(1): 105-118.

Buchmueller, T., Carey, C., and Meille, G. (2020). How Well Do Doctors Know their Patients? An Analysis of Opioid Prescriptions and Must-Access Laws. *Health Economics*.

Buchmueller, T., Levy, H., and Valletta, R. (2021). Medicaid Expansion and the Unemployed. *Journal of Labor Economics*, 39(S2).

Guo, T., Sriram, S., and Manchanda, P. (2020). The Effect of Information Disclosure on Industry Payments to Physicians. *Journal of Marketing Research*, 58 (February), 115-140.

Guo, T., Sriram, S., and Manchanda, P. "Let the Sun Shine In": The Impact of Industry Payment Disclosure on Physician Prescription Behavior. *Marketing Science*, 39 (3), 516-539.

Miller, S., L. Wherry and D. Greene Foster (forthcoming). The Economic Consequences of Being Denied an Abortion, *American Economic Journal: Economic Policy*.

I Wang, J. Li and R. Anupindi (2022) Manufacturing and Regulatory Barriers to Generic Drug Competition: A Structural Model Approach, *Management Science*.

Zhang, M. G. Wang, J. Li, W. Hopp (2022). Pausing Transplants in the Face of a Global Pandemic: Patient Survival Implications, *Production and Operations Management*.

## CARLSON SCHOOL OF MANAGEMENT

UNIVERSITY OF MINNESOTA

#### The University of Minnesota's Carlson School of Management and its <u>Medical Industry Leadership Institute (MILI)</u> are recognized leaders in business education. Established in 2005, MILI's mission is to shape the future of the medical industry and drive innovation through cutting-edge leadership education and market development.

For students with a passion in making a change in the world through the lifesaving and life enhancing opportunities afforded by the medical industry, MILI is waiting to embrace their drive and propel them and society to the next level.

MILI's Medical Valuation Laboratory is a leader in educating professionals to evaluate and estimate the investment potential of real-world health care innovations, accelerating their careers and preparing them for global leadership roles.

The Business Advancement Center for Health (BACH) launched in January 2022 with a mission to design and evaluate business-driven sustainable solutions that effectively address critical gaps in healthcare costs, access, and equity. BACH complements MILI's work by convening academia, industry, and community stakeholders to drive innovation and continues to grow the Carlson School's expertise, focus, and partnerships with the healthcare community.

#### ALUMNI

**C. Elmer Anderson**, Minnesota Governor, Minnesota State Senator; Chair & CEO, HB Fuller Co.

Duane L. Burnham, Former Chairman, Abbott Laboratories

Curtis L. Carlson, Chairman, Carlson Companies, Inc., namesake of the Curtis L. Carlson School of Management

Tod E. Carpenter, Chairman, President & CEO, Donaldson Company

Andrew Cecere, Chairman, President and CEO, U.S. Bancorp

Tony Dungy, Former Head Coach Indianapolis Colts, NFL

John Hammergren, Former Chairman & CEO, McKesson, Corporation

Eric Jing, Chairman & CEO, ANT Group

Rick Olson, Chairman, President & CEO, The Toro Company

Michael Ramlet, Co-Founder & CEO, Morning Consult



#### **DEGREE PROGRAMS**

MBA with MILI Specialization MD/MBA MHA/MBA MPP/MBA PharmD/MBA Undergraduate Business of Healthcare Minor

#### **RECENT PUBLICATIONS**

Arslan, B., Vasudeva, G., and Hirsch, E. B., (2023) o: <u>Public-Private and</u> <u>Private-Private Collaboration as Pathways for Socially Beneficial</u> <u>Innovation: Evidence from Antimicrobial Drug Development Tasks.</u> *AMJ* 

Babar, Yash; Curley, Shawn; Ke, Zhihong; Liu, De; and Sheffler, Zachary (2023) <u>The Effects of Digitally Delivered Nudges in a Corporate Wellness</u> <u>Program, Journal of the Association for Information Systems</u>, 24(1), 136-160. DOI: 10.17705/1jais.00783

Bi, X., Gupta, A., & Yang, M. (2023, July 13). <u>Understanding Partnership</u> Formation and Repeated Contributions in Federated Learning: An Analytical Investigation. *Management Science*. Advance online publication.

Chan, J., He, S., Qiao, D., & Whinston, A. (2023). <u>Shedding Light on</u> <u>the Dark: The Impact of Legal Enforcement on Darknet Transactions</u>. *Information Systems Research*, o(o).

Chang J, Karaca-Mandic P, Jeffery M. Uptake of biosimilar among privately-insured patients undergoing infliximab treatment, *Medical Care*, FORTHCOMING

Chang, J., Karaca-Mandic, K., Go, R., Schondelmeyer, S., Weisdorf, D., Jeffery, M. (2023). Provider barriers in uptake of biosimilars: Case study on filgrastim. *American Journal of Managed Care*, May 22, 2023

Chang J, Karaca-Mandic P, Nikpay S, Jeffery M. Association of 340B program participation with commercial insurance spending on outpatient biologic oncology drugs, *JAMA Health Forum*, June 23, 2023

Everhart, A., Sen, S., Stern, A., Zhu, Y., Karaca-Mandic, K. (2023). Association between regulatory submission characteristics and recalls of medical devices receiving 510(k) clearance. JAMA 329(2): 144-156.

Karaca-Mandic, P., Nikpay, S., Gibbons, S., Haynes, D., Koranne, R., Thakor, R. (2023). <u>Proposing an innovative bond to improve investments</u> <u>in social drivers of health in Medicaid Managed Care.</u> *Health Affairs* 42(3): 383-391, (March 6, 2023)

Karaca-Mandic P, Solid C, Armer JM, Skoracki R, Campione E, Rockson S. Lymphedema Self-Care: Economic Cost Savings and Opportunities to Improve Adherence, *Cost Effectiveness and Resource Allocation*, FORTHCOMING



The UNC Center for the Business of Health (CBOH) is a multidisciplinary initiative that seeks to bring together expertise from across UNC to create knowledge, prepare business leaders, and to convene important conversations around the business of healthcare. This effort spans Carolina's campus, bringing together leading health sciences divisions and includes faculty and staff from UNC Kenan-Flagler, UNC Gillings School of Global Public Health, UNC Eshelman School of Pharmacy and UNC School of Medicine. By building on this collaborative powerhouse of talent, the CBOH seeks to distinguish itself and the University as leading national voices in the business of healthcare.

Our vision is to bridge the gap between disciplines by enhancing the academic experience, becoming a trusted source for thought leadership and research, and building strong corporate and community partnerships that improve health and well-being in the state of North Carolina and beyond. The CBOH is committed to building robust curricular offerings, sponsored and academic research opportunities, and programming and events within each of our established healthcare industry verticals: (1) Pharmaceuticals and Life Sciences, (2) Payers, (3) Healthcare Consulting, (4) Provider and Healthcare Delivery, (5) Digital Health, Technology, and Health Innovation, (6) Health Policy and Research, and (7) Healthcare Investment Banking and Venture Capital.

Launched from the UNC Kenan-Flagler Business School, the CBOH houses the MBA Healthcare Concentration with a curriculum of over 13 healthcare electives, and works closely with the MBA Healthcare Club—the largest student club at the school. The CBOH hosts the annual UNC Business of Healthcare Conference and National Healthcare Case Competition, both of which bring together students, industry executives, academic researchers, and public policy leaders to discuss the most pressing problems in healthcare today.

#### ALUMNI

Robbie Huffines, Global Chairman, Investment Banking, J.P. Morgan

Lynn Lewis, Chief Business Officer, Emmes

Jack Bailey, President, US Pharmaceuticals, GSK

Steve Moore, Partner, US Deals Leader, Healthcare, PwC

William Starling, Co-Founder and CEO, Synecor LLC

Brett Kenefick, President, VaxCare Corporation

Jim Pirouz, Head of Capital Markets, Truist Securities



#### **DEGREE PROGRAMS**

MBA Program

**Executive MBA Program** 

Joint Health Care Degree Programs

- MBA/MD
- MBA/PharmD
- MBA/MHA
- MBA/MPH
- MBA/MSPH

#### **RECENT PUBLICATIONS**

Niewoehner, RJ & Staats, Bradley. 2021. Focusing Provider Attention: An Empirical Examination of Incentives and Feedback in Flu Vaccinations. *Management Science*.

Donahue, Katrina, Kernodle, George, Le, Patrick, Loufman, Larissa, Rickles, Michael, & Staats, Bradley. 2020. Assessing the Economic Value of Changing Various Health Behaviors Using Mobile Health Interventions. UNC Center for the Business of Health, UNC Kenan-Flagler Business School.

Alexandra Cocco. 2021. Pandemic Preparedness Infrastructure: An Action Plan for North Carolina. UNC Center for the Business of Health.

Karthik Subramaniam. 2021. Coronavirus Disease 2019 and the Future of Virtual Health. UNC Center for the Business of Health.

Saba, Markus, Venkataraman, Sriram, Schy, Kati & Kapural, Daniella. 2020 Assessing the Impact High of High Deductible Health Plans on People with Diabetes. UNC Kenan-Flagler Business School.

KC, Diwas, Staats, Bradley R., Kouchaki, Maryam & Gino, Francesca. Forthcoming. Task Selection and Workload: A Focus on Completing Easy Tasks Hurts Long-Term Performance, *Management Science*.

Ahuja, Vishal, Alvarez, Carlos, & Staats, Bradley R. Forthcoming. Maintaining Continuity in Service: An Empirical Examination of Primary Care Physicians. *Manufacturing & Service Operations Management*.

Batt, Robert J., KC, Diwas S., Staats, Bradley R., & Patterson, Brian W. 2019. The Effect of Discrete Work Shifts on a Non-Terminating Service System, *Production and Operations Management*. 28(6): 1528-1544.

Ibañez, Maria, Clark, Jonathan, Huckman, Robert S. & Staats, Bradley R. 2018. Discretionary Task Ordering: Queue Management in Radiological Services, *Management Science*. 64(9): 4389-4407.



The Wharton School's <u>Health Care Management Department</u> (<u>HCM</u>) graduated its first class of MBA students with a Health Care Management specialization in 1971. The department led efforts to educate healthcare executives within the general management curriculum of a business school, breaking from the traditional public health and health administration models. A doctoral program was established in the mid-1980s, as well as an undergraduate concentration.

Today, the department is comprised of internationally renowned scholars who collaborate with medical, engineering, nursing, and other faculty from around the university. Healthcare executives, entrepreneurs, and other practitioners serve as part-time lecturers, and alumni serve as guest lecturers, recruit and mentor students, and provide access to business data and practices to faculty engaged in research projects.

The Leonard Davis Institute of Health Economics (LDI) is Penn's hub of health system-related research, policy analysis, and education. Its more than 200 Senior Fellows analyze the medical, economic, and social issues that influence how healthcare is organized, financed, and delivered across the U.S. Conferences include the Annual Wharton Health Care Business Conference and the Annual Wharton Health Care Alumni Conference.

#### ALUMNI

Iman Abuzeid, MD, Co-Founder and CEO, Incredible Health

David Baiada, CEO, Bayada Home Health Care

Mark L. Boom, MD, President and CEO, Houston Methodist Health System

Shanel Fields, Founder and CEO, MDAlly

J.P. Gallagher, President & CEO, NorthShore-Edward Elmhurst Health

Simeon George, MD, CEO, SR.One Capital Management

**Risa Lavizzo-Mourey,** President Emerita, Robert Wood Johnson Foundation, Princeton, New Jersey

Nick Leschly, CEO, 2seventy bio

Carolyn Magill, CEO, Aetion

Joan Randolph Magruder, CEO, St.Louis Children's Hospital

Ankit Mahadevia, MD, Founder and CEO Spero Therapeutics

Aaron Martin, VP, Healthcare at Amazon

**Sandip Naik,** Managing Director, Head of India and Asia Pacific, General Atlantic Partners



#### **DEGREE PROGRAMS**

MBA with a Health Care Management specialization Executive MBA

**Ph.D.** in Health Care Management and Economics **B.S.** Economics, Health Care Management & Policy

#### **RECENT PUBLICATIONS**

Alexander, D. (2020). How do doctors respond to incentives? Unintended consequences of paying doctors to reduce costs. *Journal of Political Economy*, 128(11), 4046-4096.

Alpert, A., Evans, W. N., Lieber, E. M., & Powell, D. (2022). Origins of the opioid crisis and its enduring impacts. *The Quarterly Journal of Economics*, 137(2), 1139-1179.

Burns, LR. (2021). The U.S. Healthcare Ecosystem: *Payers, Providers, Producers*. McGraw-Hill.

Bergman, A., Song, H., David, G., Spetz, J., & Candon, M. (2022). The Role of Schedule Volatility in Home Health Nursing Turnover. *Medical Care Research and Review*, 79(3), 382-393.

Emanuel, E. J., Buchanan, A., Chan, S. Y., Fabre, C., Halliday, D., Heath, J., ... & Persad, G. (2021). What are the obligations of pharmaceutical companies in a global health emergency?. *The Lancet*, 398(10304), 1015-1020.

Gupta, A. (2021). Impacts of performance pay for hospitals: The readmissions reduction program. *American Economic Review*, 111(4), 1241-83.

Duggan, M., Gupta, A., & Jackson, E. (2022). The Impact of the Affordable Care Act: Evidence from California's Hospital Sector. *American Economic Journal: Economic Policy*, 14(1), 111-51.

Lee, Y.S.H. and Nembhard, I.M. (2022). COVID-19 Inspired Creativity in Healthcare: Lessons for Management and Policy. *Health Affairs Forefront;* June 23, 2022.

Lee, Y.S.H., Nembhard, I.M., and Cleary, P.D. (2020). Dissatisfied Creators: Generating Creative Ideas Amid Negative Emotion in Healthcare. *Work and Occupations*, 47: 200-227.

Pauly, M., Winston, F., Naylor, M., Volpp, K., Burns, L. R., Muller, R., ... & Chartock, B. (2022). *Seemed Like a Good Idea: Alchemy versus Evidence-Based Approaches to Healthcare Management Innovation*. Cambridge University Press.

Song, H., Andreyeva, E., & David, G. (2021). Time Is the Wisest Counselor of All: The Value of Provider–Patient Engagement Length in Home Healthcare. *Management Science*.



Part of the University of Toronto, <u>The Rotman School of</u> <u>Management</u> is in the heart of Canada's commercial and cultural capital and is one of the world's top 20 research universities, and the <u>Sandra Rotman Centre for Health Sector</u> <u>Strategy</u> is the home of all research, teaching and student activities focused on healthcare and life sciences at the School. The Centre has identified three strategic areas of focus to increase its impact and thought leadership locally, nationally, and internationally:

- Research and thought leadership focused on addressing health sector challenges, including quality, safety, equity, and financial sustainability.
- •Educational programming and leadership development for healthcare and life sciences professionals.
- Activities to brand the Centre as a local, national, and global leader in health sector research innovation.

The School offers two options for students focused on careers in healthcare and the life sciences. First, full-time MBA and Morning/ Evening MBA students can pursue coursework in health sector management, health systems consulting, and health innovation. Second, the Global Executive MBA for Healthcare and the Life Sciences is an intensive 15-month Executive MBA for experienced managers that immerses students in healthcare clusters around the world, leveraging the Rotman School's strengths and relationships across the global healthcare community.

#### ALUMNI

Heather Chalmers, President & CEO, GE Canada

William A. Downe, Immediate and Past Chief Executive Officer, BMO Financial Group

Kevin Lobo, President and CEO, Stryker Corporation

Dr. Dante Morra, Chief of Staff, Trillium Health Partners

David Murphy, CEO, VetStrategy

Lorne Sugarman, CEO, Wellpoint Health Services

Dr. Jeffrey Tyberg, Chief of Staff, Royal Victoria Regional Health Centre



#### **DEGREE PROGRAMS**

**MBA** (full- and part-time) – Emphasis in Health Sector Management

**Executive MBA** 

**Global Executive MBA** 

**Global Executive MBA** for Healthcare and the Life Sciences

Executive Programs in Healthcare (non-degree)

#### **RECENT PUBLICATIONS**

Agrawal, Ajay, Joshua Gans, Avi Goldfarb, and Catherine Tucker. 2022. Introduction to <u>"The Economics of Artificial Intelligence: Health Care</u> <u>Challenges."</u> *National Bureau of Economic Research*.

Gans, Joshua S., Avi Goldfarb, Laura Rosella. 2022. <u>"Rapid Antigen</u> <u>Tests for SARS-CoV-2 - Reply."</u> *American Medical Association* 327(19): 1926.

Galasso, Alberto and Mark Schankerman (2023) "Licensing Life-Saving Drugs for Developing Countries: Evidence from the Medicines Patent Pool," *Review of Economics and Statistics*, forthcoming

Galasso, Alberto, Hong Luo and Brooklynn Zhu (2023) "Laboratory Safety and Research Productivity," National Bureau of Economic Research Working paper, accepted for publication in *Research Policy* and featured in *Science* 

Bova, Francesco; Goldfarb, Avi; Melko, Roger. <u>The Business Case for</u> <u>Quantum Computing</u>

Galasso, Alberto; Schankerman, Mark. <u>Licensing Life-Saving Drugs for</u> <u>Developing Countries: Evidence from the Medicines Patent Pool</u>



Vanderbilt HealthCareMBA

OWEN GRADUATE SCHOOL OF MANAGEMENT

ocated in Nashville, Tenn., home to more than 300 health care companies with a focus on services and delivery, <u>The Health</u> <u>Care MBA program at Vanderbilt's Owen Graduate School of</u> <u>Management offers a Master of Management in Healthcare /</u> Healthcare MBA. The program leverages its location to provide tangible, immersive experiences in health care. The small size affords a level of customization and personalization which ensures each student's career goals are met.

The program has grown to account for approximately 20 percent of the MBA population.

The Owen School's recently launched <u>Center for Health Care Market</u> <u>Innovation (CHCMI)</u> serves as a hub for the evolution of healthcare markets. It conducts research on the demand for healthcare, how it is changing, and the capacity for new financing and delivery models to successfully meet changing consumer needs.

One of the Center's leading faculty members, R. Lawrence Van Horn, played an instrumental role in developing the <u>Presidential</u> <u>Executive Order of June 24, 2019</u>, designed to make healthcare costs transparent for the American consumer. Dr. Van Horn is a member of the Health Human Services (HHS) Quality Summit Panel. He has consulted with many of the largest hospital systems and insurers in the US on topics of data analysis as well as antitrust concerns.

#### **RECENT PUBLICATIONS**

Austin J. Triana, Lauren A. Hatcher, Stefan Koester, Dawn Iacobucci, Arthur B. Laffer, R. Larry Van Horn. 2022. Ignorance is Not Bliss: Discordant Beliefs and Preferences for Prices Among Healthcare Consumers in the United States. *Health Management, Policy and Innovation* (HMPI.org), Volume 7, Issue 3.

BJ McMichael, RL Van Horn, WK Viscusi. 2019. <u>Sorry is never enough: how</u> <u>state apology laws fail to reduce medical malpractice liability risk.</u> *Stanford Law Review* 

BJ McMichael, RL Van Horn, WK Viscusi. 2020. <u>The impact of cannabis access</u> laws on opioid prescribing. *Journal of Health Economics*, 69, 102273

Frist WH, McMichael BJ, Van Horn RL. Innovating in Health Care Delivery. *Health Management, Policy and Innovation.* 2017;2(1).

McMichael BJ. The Demand for Healthcare Regulation: The Effect of Political Spending on Occupational Licensing Laws. *Southern Economic Journal*. 2017;84(1):297-316.



**DEGREE PROGRAMS MBA** Health Care Concentration **MD/MBA** dual degree program

#### ALUMNI

Farley Reardon, VP Development, LifePoint
Jeff Freude, AVP, Marketing Strategy & Ops, HCA
Tripp Shubert, VP Corporate and Growth Strategy, Highmark Health
Olivia Spiro Bryant, Principal, North Highland Consulting
Joanna Conley, CEO, Southern Hills Med Ctr, HCA

Paul Damron, CFO, Highlands Regional, CHS



## Yale school of management

#### The MBA for Executives program at the <u>Yale School of</u>

Management (Yale SOM) is organized around three areas of focus: healthcare, asset management, and sustainability, or explore courses across areas based on individual needs. The healthcare area of focus is designed by healthcare professionals for students aspiring to new levels of leadership in this fast-changing industry. The 22-month program offers classroom instruction, a remote extended classroom option, and interactions with faculty at SOM and across Yale University, as well as colloquia with healthcare business leaders. The program also is home to one of the largest student-run conferences in healthcare, the **Yale Healthcare Conference**, a joint effort between Yale SOM and the Health Professional Schools at Yale University. Yale SOM's Full-Time MBA program offers a joint MD/MBA dual-degree program with Yale School of Medicine and an MBA/MPH with Yale School of Public Health. Yale SOM offers numerous Executive Education programs, two of which were designed for employees in the healthcare industry, as well as custom programs for pharmaceutical and other industry leaders and high-potential leaders at Yale-New Haven Hospital and Yale School of Medicine.

#### ALUMNI

Ketan Bulsara, Chief and Director of Neurosurgery Residency Program, University of Connecticut Gina Calder, President, St. Charles County, BJC HealthCare

**Nic Encina**, Director of Strategic Planning (and Cofounder), Precision Population Health at Ariadne Labs

Mary-Ann Etiebet, AVP for Health Equity at Merck and the Lead of Merck for Mothers

**Vivek Murthy**, Vice Admiral, United States Surgeon General, Department of Health, and Human Services

**Charles Powell,** System Chief at Icahn School of Medicine at Mount Sinai and CEO Mount Sinai–National Jewish Health Respiratory Institute

Amy Romano, Founder and CEO, Primary Maternity Care

Amanda Skinner, President and CEO, Planned Parenthood of Southern New England

**Ramon Soto**, Senior VP and Chief Marketing and Communications Officer, Northwell Health

Cynthia Taub, Chief, Cardiovascular Medicine, Dartmouth-Hitchcock



#### **DEGREE PROGRAMS**

MBA for Executives with a focus on Healthcare MD/MBA MPH/MBA

#### **RECENT PUBLICATIONS**

Radoslav Zinoviev, Harlan M Krumholz, Richard Ciccarone, Rick Antle, Howard P Forman. Multicentre methodological study to create a publicly available score of hospital financial standing in the USA. *BMJ Open*; 11:7; 2021

Friedman AS. Smoking to cope: Addictive behavior as a response to mental distress. *Journal of Health Economics* 2020, 72: 102323. PMID: 32505043.

Shelby T, Schenck C, Weeks B, Goodwin J, Hennein R, Zhou X, Spiegelman D, Grau LE, Niccolai L, Bond M and Davis JL (2021) <u>Lessons Learned</u> <u>From COVID-19 Contact Tracing During a Public Health Emergency: A</u> <u>Prospective Implementation Study</u>. *Front. Public Health* 9:721952.

David Paltiel, PhD, Amy Zheng, BA, and Paul E. Sax, MD. <u>Clinical and</u> <u>Economic Effects of Widespread Rapid Testing to Decrease SARS-CoV-2</u> <u>Transmission</u>.

Lucas, C., Vogels, C.B.F., Yildirim, I. et al. <u>Impact of circulating SARS-CoV-2</u> variants on mRNA vaccine-induced immunity. *Nature 600*, 523–529 (2021).

Ransome, Yusuf. <u>Neighborhood social cohesion and inequalities in</u> covid-19 diagnosis rates by area-level black/African American racial composition. *Journal of Urban Health* Published online 2022 Feb 2.

Aharon Mohliver, Amandine Ody-Brasier (2022) <u>Religious Affiliation and</u> <u>Wrongdoing: Evidence from U.S. Nursing Homes.</u> *Management Science* o(o).

Kaplan, E.H., Zulli, A., Sanchez, M. et al. <u>Scaling SARS-CoV-2 wastewater</u> concentrations to population estimates of infection. *Sci Rep* 12, 3487 (2022).

Wallace J, Jiang K, Goldsmith-Pinkham P, Song Z. <u>Changes in Racial and</u> <u>Ethnic Disparities in Access to Care and Health Among US Adults at Age</u> <u>65 Years</u>. *JAMA Intern Med*. 2021;181(9):1207–1215.